

REPORT

“On electricity sale for the period

01-30.04.2018”

Pursuant to "Rules and procedures for the sale of electricity", approved by Decision No.1, dated 10.01.2011, and pursuant to the order of the Head of the Contracting Authority, for the performance of the sale procedure with the subject "On electricity sale for the period 01-30.04.2018", the Commission for the electricity Sale conducted the procedure of electricity selling, by inviting commercial and manufacturing companies, which met the conditions of Article 10 "Rules and procedures for the purchase of electricity by KESH jsc, from domestic and foreign traders", to submit their offers.

Once the commercial and/or manufacturing companies submitted their offers, the sale/purchase commission, administered and evaluated the offers submitted by them. The companies that expressed their interest are as follows:

- 1- GEN-I Tirana shpk
- 2- LE Trading as
- 3- Danske Commodities AL sh.p.k
- 4- Future Energy Trading and Exchange Dynamics sh.p.k
- 5- EFT AG
- 6- Axpo doo Beograd
- 7- Green Energy Trading Albania sh.p.k
- 8- Grid Energy sh.p.k
- 9- AYEN Energy Trading sh.a
- 10-Group Trans Energy EOOD
- 11-Alpiq Energy SE
- 12-GSA sh.p.k
- 13-NOA Energy Trade sh.p.k

Afterwards, the sale commission, proceeded the negotiating procedure with all companies that offered to buy electricity from KESH. At the conclusion of the negotiation procedure KESH jsc defined as the winner as follows:

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1. Company DANSKE COMMODITIES AL SH.P.K:

Lot 1

Seller: KESH jsc;
Buyer: DANSKE COMMODITIES AL;
Delivery period: 01-30.04.2018;
Profile of delivery: 00:00-24:00 (24 hrs), (CET, Albanian local time) from Monday to Sunday;
Capacity: 119 MW;
Quantity: 85,680 MWh;
Price: 30.20 EUR/MWh;
Total amount: 2,587,536.00 Euro;
Delivery point: Inside Albanian High voltage grid;
CBC : Provided by DANSKE COMMODITIES AL.

2. Company AXPO DOO BEOGRAD:

Lot 1

Seller: KESH jsc;
Buyer: AXPO DOO BEOGRAD;
Delivery period: 01-30.04.2018;

Profile of delivery: 00:00-24:00 (24 hrs), (CET, Albanian local time) Monday to Sunday;
Capacity: 10 MW;
Quantity: 7,200 MWh;
Price: 30.35 EUR/MWh;
Total amount: 218,520.00 Euro;
Delivery Point: Albanian- Greek Border;
CBC : Provided by AXPO DOO BEOGRAD.

3. Company EFT AG:

Lot 1

Seller: KESH jsc;
Buyer: EFT AG;
Delivery period: 01-30.04.2018;
Profile of delivery: 00:00-24:00 (24 hrs), (CET, Albanian local time) Monday to Sunday;
Capacity: 96 MW;
Quantity: 69,120 MWh;
Price: 28.67 EUR/MWh;
Total amount: 1,981,670.40 Euro;
Delivery Point: Albanian- Serbian/Montenegrin/Greek Border;
CBC : Provided by EFT AG.

4. Company GEN-I TRIANA SH.P.K:

Lot 1

Seller: KESH jsc;
Buyer: GEN-I TRIANA SH.P.K;
Delivery period: 01-30.04.2018;
Profile of delivery: 00:00-24:00 (24 hrs), (CET, Albanian local time) Monday to Sunday;
Capacity: 100 MW;
Quantity: 72,000 MWh;
Price: 30.32 EUR/MWh;
Total amount: 2,183,040.00 Euro;
Delivery point: Inside Albanian High voltage grid;
CBC : Provided by GEN-I TRIANA SH.P.K.

5. Company GROUP TRANS ENERGY EOOD:

Lot 1

Seller: KESH jsc;
Buyer: GROUP TRANS ENERGY EOOD
Delivery period: 01-30.04.2018;
Profile of delivery: 00:00-24:00 (24 hrs), (CET, Albanian local time) Monday-Sunday;
Capacity: 15 MW;
Quantity: 10,800 MWh;
Price: 28.90 EUR/MWh;
Total amount: 312,120.00 Euro;
Delivery point: Albanian- Greek/Serbian Border;
CBC : Provided by GROUP TRANS ENERGY EOOD

6. Company GSA SH.P.K:

Lot 1

Seller: KESH jsc;
Buyer: GSA SH.P.K;
Delivery period: 01-30.04.2018;
Profile of delivery: 00:00-24:00 (24 hrs), (CET, Albanian local time) Monday to Sunday;
Capacity: 60 MW;
Quantity: 43,200 MWh;
Price: 28.80 EUR/MWh;

Total amount: 1,244,160.00 Euro;
Delivery point: Inside Albanian High voltage grid;
CBC : Provided by GSA SH.P.K.

The companies LE Trading as, NOA Energy Trade sh.p.k, Alpiq Energy SE, AYEN Energy Trading sh.a, Grid Energy sh.p.k, Green Energy Trading Albania sh.p.k and Future Energy Trading and Exchange Dynamics sh.p.k are disqualified because the quantity for sale was offered by above qualified companies with higher prices.