

**FAX COVER SHEET**

**DATE:** NOVEMBER 03, 2018  
**TO:** \_\_\_\_\_  
**FROM:** KESH J.S.C (ALBANIA)

**FAX:** + \_\_\_\_\_  
**FAX:** +355 4 2241 982

Number of pages including cover sheet: [2]

**SUBJECT:** Optimization procedure of selling and purchasing of electricity.

Dear Sirs,

The Albanian Power Corporation intends to carry out a limited negotiated procedure for selling and purchasing electricity for the period 05-15.11.2017.

You are invited to submit your offer for selling and purchasing electrical energy as follows:

	Delivery Period	DeliveryProfile	Power (MW)	Quantity (MWh)	Unit Price (EUR/MWh)	CBC
KESH seller	05-09.11.2018 12-15.11.2018 (Tuesday –Friday)	18:00-20:00 (CET,Albanian local time), 2 hrs	Up to 250	Up to 4,500		Provided by the buyer
KESH buyer	05-15.11.2018 (Wednesday – Saturday)	00:00-01:00 70 MW 01:00-02:00 30 MW 02:00-03:00 19 MW 03:00-04:00 18 MW 04:00-05:00 30 MW 05:00-06:00 110 MW & 23:00-24:00 132 MW  (CET,Albanian local time), 7 hrs		Up to 4,499		Provided by the seller

- For the whole period, the electrical energy is asked under the following profile:
  - Purchasing electricity/Continuous delivery from Monday –Sunday, 00:00-06:00 & 23:00-24:00 CET (7 hour)
  - selling electricity/continuous supply from Monday –Friday, 18:00-20:00 CET (2 hour), (CET Albanian Local Time).
- The Bid Evaluation Criteria is: The unit/price of energy selling must be higher that the unit price of energy purchasing.
- The companies are encouraged to offer total required quantities for the whole period, but offers that submit lower quantities than the total required quantity, will also be accepted. Companies have to offer supply of electrical energy for the whole required period without interruptions and without changed power.
- KESH sh.a. based on the audit recommendations of the Supreme State Audit and in accordance with the events occurring during previous procedures, requires all companies to be represented by only ONE independent entity, which should have unique legal name, unique headquarter, unique legal representatives and all distinguish criteria of an independent commercial company, until a new decision of responsible authorities for "Protection of competition".
- The parties shall not be entitled to assign any rights under the Contract.
- KESH sh.a. reserves the right to decline any bid or to accept fully or partially the quantities of electrical energy submitted by the companies or to cancel the selling-purchasing procedure (partly or totally) on its sole discretion.
- In the unit/price is included the value of fiscal obligations, but is not included the value of VAT. Only for comparison and evaluation reasons, the classification of the offers will be based on the lowest unit/price that does not include the value of VAT.
- The contract with the foreign companies will be signed based only on the final offer's unit/prices and value of their offer, in which the value of VAT and other fiscal obligations will not be included. The contract with the local

- companies will be signed with the total value of the final offer (which includes VAT value + the values of all fiscal obligations recognized by the Albanian Legislation).
9. The Buyer/KESH jsc will not issue bank guarantees, make prepayment or other financial conditions requested. Above mentioned financial conditions from companies will not be considered and will bring disqualification of participant/s.
  10. The Seller/KESH jsc will require to the companies to issue bank guarantees, make prepayment or other financial conditions as specified in Article 14.2 of the General Agreement. The non fulfillment of above mentioned financial conditions from the companies will bring disqualification of participant/s.
  11. If the bidder qualifies as a seller and as a buyer, the payment due shall be discharged through netting as per specifications of the General Agreement.
  12. KESH j.s.c will make the payment of traders on or before the twentieth (20th) day of the calendar month after the last day of the delivery of electricity.
  13. KESH j.s.c, requests from all interested companies that will participate in this procedure to submit only **one price** respectively one for purchasing and one for selling, for each Lot.
  14. Other criteria of participation to the purchasing procedure is the submission of legal-financial documentation stipulated in the article 5 of KESH j.s.c Trading Rules, approved by the Minister of Infrastructure and Energy and published at official website: [www.kesh.al](http://www.kesh.al) (except the companies that have submitted this documentation at KESH j.s.c).
  15. All offers **must have a validity period until 03 November, 2018, hour 19:00**, Albanian local time. Offers without validity period or with validity period shorter than November 03, 2018, hrs 19:00, Albanian local time, will be automatically disqualified.
  16. **All the offers will be sent only by email and without negotiating phase.**
  17. The deadline for reception of your offers is 03.11.2018, up to **14:30 hrs CET** to the e-mail address: [trading@kesh.al](mailto:trading@kesh.al).
  18. The invitation "Selling-Purchasing electrical energy for the period **05.11.2018 – 15.11.2018**", will be published in the official website of KESH jsc: [www.kesh.al](http://www.kesh.al).

Yours Sincerely,

**Agron HETOJA**  
**HEAD OF CONTRACTING AUTHORITY**

