

**REQUEST FOR OFFERS**

**DATE:** DECEMBER 15, 2018  
**TO:** \_\_\_\_\_  
**FROM:** KESH J.S.C (ALBANIA)

**FAX:** + \_\_\_\_\_  
**FAX:** +355 4 2241 982

Number of pages including cover sheet: [3]

**SUBJECT:** Selling of electrical energy by KESH sh.a. for the time period 16-17.12.2018.

Dear Sirs,

The Albanian Power Corporation (KESH jsc) intends to sell electrical energy for the period 16-17.12.2018.

You are invited to submit your offer for purchasing from KESH sh.a. electrical energy as follows:

**Lot 1**

	Delivery Period	DeliveryProfile	Power (MW)	Quantity (MWh)	Unit Price (EUR/MWh)	CBC
KESH seller	16.12.2018 (Sunday)	00:00-01:00 300 MW 01:00-02:00 300 MW 02:00-03:00 300 MW 03:00-04:00 300 MW 04:00-05:00 300 MW 05:00-06:00 300 MW 06:00-07:00 300 MW 07:00-08:00 200 MW 08:00-09:00 100 MW 09:00-10:00 80 MW 10:00-11:00 80 MW 11:00-12:00 80 MW 12:00-13:00 80 MW 13:00-14:00 80 MW 14:00-15:00 80 MW 15:00-16:00 80 MW 21:00-22:00 100 MW 22:00-23:00 200 MW 23:00-24:00 300 MW  (CET,Albanian local time), 19 hrs		Up to 3,560		Provided by the buyer

\* Based of the better price, KESH jsc has the right to choose the capacity and the hour on the required profile.

**Lot 1/1**

	Delivery Period	DeliveryProfile	Power (MW)	Quantity (MWh)	Unit Price (EUR/MWh)	CBC
KESH seller	16.12.2018 (Sunday)	00:00-24:00 (CET,Albanian local time), 24 hrs	Up to 150	Up to 3,600		Provided by the buyer

**Lot 2**

	Delivery Period	DeliveryProfile	Power (MW)	Quantity (MWh)	Unit Price (EUR/MWh)	CBC
KESH seller	17.12.2018 (Monday)	00:00-24:00 (CET,Albanian local time), 24 hrs	Up to 100	Up to 2,400		Provided by the buyer

## Lot 2/1

	Delivery Period	DeliveryProfile	Power (MW)	Quantity (MWh)	Unit Price (EUR/MWh)	CBC
KESH seller	17.12.2018 (Monday)	00:00-01:00 150 MW 01:00-02:00 150 MW 02:00-03:00 150 MW 03:00-04:00 150 MW 04:00-05:00 150 MW 05:00-06:00 150 MW 06:00-07:00 150 MW 07:00-08:00 150 MW 08:00-09:00 100 MW 09:00-10:00 100 MW 10:00-11:00 100 MW 11:00-12:00 100 MW 12:00-13:00 100 MW 13:00-14:00 100 MW 14:00-15:00 100 MW 15:00-16:00 100 MW 21:00-22:00 100 MW 22:00-23:00 200 MW 23:00-24:00 150 MW  (CET, Albanian local time), 19 hrs		Up to 2,450		Provided by the buyer

\* Based of the better price, KESH jsc has the right to choose the capacity and the hour on the required profile.

- For the whole period, the electrical energy is asked under the following profile:
  - selling electricity/continuous supply from Sunday to Monday, 00:00-24:00 (24 hrs) dhe 00:00-16:00 & 21:00-24:00 (19 hrs), (CET Albanian Local Time).
- The companies are encouraged to offer total required quantities for the whole period, but offers that submit lower quantities than the total required quantity, will also be accepted. Companies have to offer supply of electrical energy for the whole required period without interruptions and without changed power.
- KESH sh.a. based on the audit recommendations of the Supreme State Audit and in accordance with the events occurring during previous procedures, requires all companies to be represented by only ONE independent entity, which should have unique legal name, unique headquarter, unique legal representatives and all distinguish criteria of an independent commercial company, until a new decision of responsible authorities for "Protection of competition".
- The parties shall not be entitled to assign any rights under the Contract.
- KESH sh.a. reserves the right to decline any bid or to accept fully or partially the quantities of electrical energy submitted by the companies or to cancel the selling-purchasing procedure (partly or totally) on its sole discretion.
- In the unit/price is included the value of fiscal obligations, but is not included the value of VAT. Only for comparison and evaluation reasons, the classification of the offers will be based on the lowest unit/price that does not include the value of VAT.
- The contract with the foreign companies will be signed based only on the final offer's unit/prices and value of their offer, in which the value of VAT and other fiscal obligations will not be included. The contract with the local companies will be signed with the total value of the final offer (which includes VAT value + the values of all fiscal obligations recognized by the Albanian Legislation).
- The Seller/KESH jsc will require to the companies to issue bank guarantees, make prepayment or other financial conditions as specified in Article 14.2 of the General Agreement. The non fulfillment of above mentioned financial conditions from the companies will bring disqualification of participant/s.
- The payment will be on or before the twentieth (20th) day of the calendar month after the last day of the delivery of electricity.
- KESH j.s.c, requests from all interested companies that will participate in this procedure to submit only **one price** or more based on KESH jsc request.
- Other criteria of participation to the purchasing procedure is the submission of legal-financial documentation stipulated in the article 5 of KESH j.s.c Trading Rules, approved by the Minister of Infrastructure and Energy and

published at official website: [www.kesh.al](http://www.kesh.al) (except the companies that have submitted this documentation at KESH j.s.c).

12. All offers **must have a validity period until 15 December, 2018, hour 19:00**, Albanian local time. Offers without validity period or with validity period shorter than 15 December, 2018, hrs 19:00, Albanian local time, will be automatically disqualified.

**13. All the offers will be sent only by email and without negotiating phase.**

14. The deadline for reception of your offers is 15.12.2018, up to **14:30 hrs CET** to the e-mail address: [trading@kesh.al](mailto:trading@kesh.al).

15. The invitation "Selling-Purchasing electrical energy for the period **16 – 17.12.2018**", will be published in the official website of KESH jsc: [www.kesh.al](http://www.kesh.al).

Yours Sincerely,

**Agron HETOJA**  
**HEAD OF CONTRACTING AUTHORITY**

