

**REQUEST FOR OFFERS**
**FAX COVER SHEET**
**DATE: 20 APRIL 2018**
**TO: \_\_\_\_\_**  
**FROM: KESH J.S.C (ALBANIA)**
**FAX: + \_\_\_\_\_**  
**FAX: + 355 4 2241 982**

Number of pages including cover sheet: [3]

**Subject: Selling of electrical energy by KESH sh.a. for the time period 23-30.04.2018.**

Dear Sirs,

The Albanian Power Corporation (KESH jsc) intends to sell electrical energy for the period 23-30.04.2018.

You are invited to submit your offer for purchasing from KESH sh.a. electrical energy as follows:

**Option 1**
**Lot 1 Albanian -Montenegrin/Greek/Serbian Border**

Delivery Period	Delivery Profile	Power (MW)	Quantity (MWh)	Unit Price (EUR/MWh)	CBC
23-25.04.2018 (Monday to Wednesday)	00:00-24:00 (CET, Albanian local time) 24 hrs	Up to 100	Up to 7,200		Provided by the buyer

**Lot 2 Albanian -Montenegrin/Greek/Serbian Border**

Delivery Period	Delivery Profile	Power (MW)	Quantity (MWh)	Unit Price (EUR/MWh)	CBC
26-30.04.2018 (Thursday to Monday)	00:00-24:00 (CET, Albanian local time) 24 hrs	Up to 100	Up to 12,000		Provided by the buyer

or

**Option 2**
**Lot 1 Albanian -Montenegrin/Greek/Serbian Border**

Delivery Period	Delivery Profile	Power (MW)	Quantity (MWh)	Unit Price (EUR/MWh)	CBC
23-25.04.2018 (Monday to Wednesday)	07:00-23:00 (CET, Albanian local time) 16 hrs	Up to 100	Up to 4,800		Provided by the buyer
	00:00-10:00 & 15:00-18:00 & 19:00-24:00 (CET, Albanian local time) 18 hrs	Up to 30	Up to 1,620		
	00:00-07:00 & 23:00-24:00 (CET, Albanian local time) 8 hrs	Up to 30	Up to 720		

**Lot 2 Albanian -Montenegrin/Greek/Serbian Border**

Delivery Period	Delivery Profile	Power (MW)	Quantity (MWh)	Unit Price (EUR/MWh)	CBC
26-30.04.2018 (Monday to Wednesday)	07:00-23:00 (CET, Albanian local time) 16 hrs	Up to 100	Up to 8,000		Provided by the buyer
	00:00-10:00 & 15:00-18:00 & 19:00-24:00 (CET, Albanian local time) 18 hrs	Up to 30	Up to 2,700		
	00:00-07:00 & 23:00-24:00 (CET, Albanian local time) 8 hrs	Up to 30	Up to 1,200		

**Note: KESH jsc will accept the bids of Options 1 or Options 2, based on the most convenient bids.**

1- All offers have to be addressed to KESH jsc according to the format above.

2- The electrical energy is offered under the above-specified profile as Lot 1 and Lot 2 delivery from Monday-Sunday.

3- The **only** offer evaluation criteria that will be applied is:

**Unit Highest Price \_\_\_\_\_ Euro/MWh**

4- The companies are encouraged to offer total required quantities for the whole period, but offers that submit lower quantities than the total required quantity, will also be accepted. Companies have to offer supply of electrical energy for the whole required period without interruptions and without changed power.

**5- KESH sh.a. based on the audit recommendations of the Supreme State Audit and in accordance with the events occurring during previous procedures, requires all companies to be represented by only ONE independent entity, which should have unique legal name, unique headquarter, unique legal representatives and all distinguish criteria of an independent commercial company, until a new decision of responsible authorities for "Protection of competition".**

6- The parties shall not be entitled to assign any rights under the Contract.

7- **KESH sh.a. on its sole discretion reserves the right to decline any bid or to accept partially or totally the offers (including delivery period and quantities) submitted by company and/or companies, or to cancel the selling procedure (partly or totally).**

8- In the unit/price is included the value of fiscal obligations of the buyer from the delivery point, but is not included the value of VAT. Only for comparison and evaluation reasons, the classification of the offers will be based on the highest unit/price that does not include the value of VAT.

9- The contract with the foreign companies will be signed based only on the final offer's unit/prices and value of their offer, in which the value of VAT and other fiscal obligations will not be included. The contract with the local companies will be signed with the total value of the final offer (which includes VAT value + the values of all fiscal obligations recognized by the Albanian Legislation).

10- The traders will make the payment to KESH jsc within 20 days after the last day of delivery.

11- Your offers in the required format should be addressed to:

ALBANIAN POWER CORPORATION (KESH j.s.c.)  
"Eshref Frasheri" Street, Complex "Vision Plus", No. 8  
FAX: +355 42 241 982

12. The scheduled time for the reception of your offer via fax and e-mail is **until 13:30 o'clock** (CET, Albanian local time) **of 20.04.2018**. All the offers that will arrive in KESH jsc later this schedule will be not accepted and evaluated.

13- All offers must have a validity period until 20.04.2018, hour 20:30 (CET, Albanian local time). Offers without validity period or with validity period shorter than 20.04.2018, hour 20:30 (CET, Albanian local time) will be automatically disqualified.

14- KESH j.s.c, requests to all interested companies that will participate in this procedure to submit only one price for the Lot.

15- Your offer will be accepted by fax at No. +355 4 2241 982 and/or by e-mail: [trading@kesh.al](mailto:trading@kesh.al).

In case that you will prefer to send your offer by mail, the envelope must be sent to the Protocol Office of KESH sh.a., not later than 20.04.2018 at 13:30 hrs (CET, Albanian local

time). Envelops that will arrive later than this date and hour, will not be accepted and evaluated.

The envelope containing your offer should be marked:

"Selling of electrical energy for the time period 23-30.04.2018. Do not open, except in presence of the selling commission, not before 20.04.2018, at 13:30 hrs (CET, Albanian local time)."

**16-** According to point 3, of article 10 of the Selling Procedure by KESH jsc, all the interested companies are invited on KESH jsc, date 20.04.2018, at 13:30 hrs, to be part of opening and reading the offer from sales commission.

**17-** The invitation "Selling electricity for the period **23-30.04.2018**", will be published in the official website of KESH jsc: [www.kesh.al](http://www.kesh.al).

Yours Sincerely,

**Agron HETOJA**  
**HEAD OF CONTRACTING AUTHORITY**

