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REQUEST FOR OFFERS

DATE:

OCTOBER 1, 2020 TIRANA, ALBANIA

Number of pages including cover sheet: [2]

SUBJECT: Procedure for purchasing and selling electricity for the period 02-07 of October, 2020.

Dear Sirs,

The Albanian Power Corporation intends to carry out a procedure of purchasing and selling electricity for the period 02-07 of October 2020.

You are invited to submit your offer for purchasing and selling electricity as per following requerement:

LOT 1	Delivery Period	Delivery Profile	Power	Quantity	Price/Unit	CBC
		(CET, Albania local time), 24 hrs	MW	MWh	EUR/MWh	
KESH Buyer	03.10.2020	00:00 – 24:00	up to 150	3,600		Provided by the Seller

LOT 2	Delivery Period	Delivery Profile (CET, Albania local time), 24 hrs	Power MW	Quantity MWh	Price/Unit EUR/MWh	CBC
KESH Buyer	04.10.2020	00:00-24:00	up to 150	3,600		Provided by the Seller

and/or

LOT 3	Delivery Period	Delivery Profile (CET, Albania local time), 6 hrs	Power MW	Quantity MWh	Price/Unit EUR/MWh	CBC
KESH Buyer	03-07.10.2020	00:00-06:00	up to 150	4,500		Provided by the Seller

Note: KESH sh..a has the right to choose from the above each lot or a combination of them, providing that the capacity shall not exceed 150 MW.

LOT 4	Delivery Period	Delivery Profile (CET, Albania local time), 3 hrs	Power MW	Quantity MWh	Price/Unit EUR/MWh	CBC
KESH Seller	02.10.2020	18:00-21:00	up to 150	450		Provided by the Buyer

LOT 5	Delivery Period	Delivery Profile (CET, Albania local time), 15 hrs	Power MW	. Quantity MWh	Price/Unit EUR/MWh	СВС
KESH Seller	05-07.10.2020	07:00-22:00	up to 150	6,750		Provided by the Buyer

- 1. The Bid Evaluation Criteria is the lowest unit/price electricity for purchasing and the highest unit price for sellling of electricity.
- 2. The companies are encouraged to offer total required quantities for the whole period; offers that submit lower quantities than the total required quantity, will also be accepted.
- 3. KESH sh.a., based on the audit recommendations of the Supreme State Audit and in accordance with the events occurring during previous procedures, requires all companies to be represented by only ONE independent entity, which



should have a unique legal name, a unique headquarter, unique legal representatives and all distinguished criteria of an independent commercial company, until a new decision of responsible authorities for "Protection of competition".

- 4. The parties shall not be entitled to assign any rights under the Contract.
- 5. KESH sh.a. reserves the right to decline any bid or to accept fully or partially the quantities of electrical energy submitted by the companies or to cancel the selling-purchasing procedure (partly or totally) on its sole discretion.
- The unit/price includes the value of fiscal obligations, but does not include the value of VAT. Only for comparison and evaluation reasons, the classification of the offers will be based on the lowest unit/price that does not include the value of VAT.
- 7. The contract with the foreign companies will be signed based only on the final offer's unit/prices and value of their offer, in which the value of VAT and other fiscal obligations will not be included. The contract with the local companies will be signed with the total value of the final offer (which includes VAT value + the values of all fiscal obligations recognized by the Albanian Legislation).
- KESH j.s.c as the BUYER shall execute the payment of traders on or before the twentieth (20-th) day of the calendar month after the last day of the delivery of electricity.
- KESH jsc as the SELLER will require to the companies to issue bank guarantees, make prepayment or other financial conditions as specified in Article 14.2 of the General Agreement. The non fufillment of above mentioned financial conditions from the companies will bring disqualification of participant/s.
- KESH j.s.c, requests from all interested companies that will participate in this procedure to submit only <u>one price for</u> <u>each lot</u>.
- 11. Other criteria of participation to the purchasing procedure is the submission of legal-financial documentation stipulated in the article 5 General Regulations for the Organizing the Commercial Activity of KESH j.s.c, as approved by the Minister of Infrastructure and Energy and published at official website: www.kesh.al (except the companies that have submitted this documentation at KESH j.s.c).
- 12. All offers **must have a validity period until October 1, 2020, hour 16:00,** Albanian local time. Offers without validity period or with validity period shorter than October 1, 2020, hrs 16:00, Albanian local time, will be automatically disqualified.
- 13. All offers will be sent by email only; no negotiation is applicable.
- 14. The deadline for receiving of your offers is 01.10.2020, up to **15:00 hrs CET** to the e-mail address: trading@kesh.al.
- 15. The invitation "For purchasing and selling electricity for the period 02-07 October, 2020 shall be published in the official website of KESH jsc: www.kesh.al.

Yours Sincerely,

Besjan KADIU
HEAD OF LEGAL DEPARTMENT

