

No. 3269/1 Prot

Tirana, on 16/10/2020

**REQUEST FOR OFFERS**

**DATE:** OCTOBER 16, 2020  
**TO:** \_\_\_\_\_  
**FROM:** KESH J.S.C (ALBANIA)

**FAX: +** \_\_\_\_\_  
**FAX: +355 4 2241 982**

Number of pages including cover sheet: [2]

**SUBJECT:** Procedure for selling electricity for 19-20<sup>th</sup> of October, 2020.

Dear Sirs,

The Albanian Power Corporation intends to carry out a procedure of selling electricity for the period 19-20.10.2020.

You are invited to submit your offer for purchasing electricity as follows:

Lot	Delivery Period	Delivery Profile	Power	Quantity	Price/Unit	CBC
		(CET, Albania local time), 24 hrs	MW	MWh	EUR/MWh	
KESH Seller	19.10.2020	00:00 - 24:00	up to 100	2,400		Provided by the Buyer
Lot 2	Delivery Period	Delivery Profile	Power	Quantity	Price/Unit	CBC
		(CET, Albania local time), 6 hrs	MW	MWh	EUR/MWh	
KESH Seller	19.10.2020	00:00 - 06:00	up to 90	540		Provided by the Buyer
Lot 3	Delivery Period	Delivery Profile	Power	Quantity	Price/Unit	CBC
		(CET, Albania local time), 24 hrs	MW	MWh	EUR/MWh	
KESH Seller	20.10.2020	00:00 - 24:00	up to 30	720		Provided by the Buyer
Lot 4	Delivery Period	Delivery Profile	Power	Quantity	Price/Unit	CBC
		(CET, Albania local time), 15 hrs	MW	MWh	EUR/MWh	
KESH Seller	20.10.2020	07:00 - 22:00	up to 50	750		Provided by the Buyer

1. The Bid Evaluation Criteria is the highest unit/price electricity selling.
2. The companies are encouraged to offer total required quantities for the whole period; offers that submit lower quantities than the total required quantity, will also be accepted.
3. KESH sh.a., based on the audit recommendations of the Supreme State Audit and in accordance with the events occurring during previous procedures, requires all companies to be represented by only ONE independent entity, which should have a unique legal name, a unique headquarter, unique legal representatives and all distinguished criteria of an independent commercial company, until a new decision of responsible authorities for "Protection of competition".
4. The parties shall not be entitled to assign any rights under the Contract.
5. KESH sh.a. reserves the right to decline any bid or to accept fully or partially the quantities of electrical energy submitted by the companies or to cancel the selling-purchasing procedure (partly or totally) on its sole discretion.

6. The unit/price includes the value of fiscal obligations, but does not include the value of VAT. Only for comparison and evaluation reasons, the classification of the offers will be based on the lowest unit/price that does not include the value of VAT.
7. The contract with the foreign companies will be signed based only on the final offer's unit/prices and value of their offer, in which the value of VAT and other fiscal obligations will not be included. The contract with the local companies will be signed with the total value of the final offer (which includes VAT value + the values of all fiscal obligations recognized by the Albanian Legislation).
8. The Seller/KESH jsc will require to the companies to issue bank guarantees, make prepayment or provide other financial conditions as specified in Article 14.2 of the General Agreement. The non fulfillment of above mentioned financial conditions from the companies will cause the participant to be disqualified.
9. KESH j.s.c, requests from all interested companies that will participate in this procedure to submit only **one price for each lot**.
10. Other criteria of participation to the purchasing procedure is the submission of legal-financial documentation stipulated in the article 5 of KESH j.s.c Trading Rules, approved by the Minister of Infrastructure and Energy and published at official website: [www.kesh.al](http://www.kesh.al) (except the companies that have submitted this documentation at KESH j.s.c).
11. All offers **must have a validity period until October 16, 2020, hour 15:00**, Albanian local time. Offers without validity period or with validity period shorter than above stipulated, will be automatically disqualified.
12. **All offers will be sent by email only; no negotiation is applicable.**
13. The deadline for receiving of your offers is **16.10.2020, up to 13:00 hrs CET** to the e-mail address: **trading@kesh.al**.
14. The invitation " For selling electrical energy for the period 19-20.10.2020", will be published in the official website of KESH jsc: [www.kesh.al](http://www.kesh.al).

Yours Sincerely,



**Besjan KADIU**  
**HEAD OF LEGAL DEPARTMENT**